



FOR IMMEDIATE RELEASE
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City Manager Announces Selection of Economic Development Director

PORTSMOUTH, VA -- City Manager Kenneth L. Chandler has selected Patrick J. Small as the Economic Development Director for the City of Portsmouth. Small will begin in the position on November 11th.

As Director, Small will coordinate and direct the economic development plans and strategies to encourage business and industries to locate in the City of Portsmouth. In addition, he will be responsible for directing the administrative support activities of the Portsmouth Economic Development Authority and the Portsmouth Port and Industrial Commission.

During his local government career, he has managed Economic Development for three localities where he has been instrumental in all aspects of business attraction, retention, and expansion. Two of the positions were with Virginia municipalities. In Isle of Wight and Lancaster County, Small was the Director of Economic Development. In Perry, Florida, he was the Director of the Taylor County Development Authority.

As the Director of Economic Development for Isle of Wight County and the Executive Director of the Industrial Development Authority, Small was responsible for industrial site and office park development. He was the champion and developer of the County's intermodal park, a 2,500 acre public industrial park designed to attract warehousing and distribution companies doing business with the Port of Virginia. His accomplishments include attracting over \$200 million in new investment and adding more than 600 new jobs.

Small has a broad range and depth of experience with federal, local and state grants, incentive programs, and financing mechanisms. He was responsible for the creation of the second Community Development Authority ever established in Virginia during his tenure in Lancaster County and brings years of experience with these types of creative development tools to the City of Portsmouth. In addition, he has an extensive background in real estate development and is responsible for having guided numerous public and private projects from concept through entitlement and construction.

Small holds the designation of Certified Economic Developer bestowed by the International Economic Development Council. This designation is awarded to only a small percentage of economic developers worldwide who demonstrate a commitment to continuing education and professional excellence.

Additional professional designations for Small include: graduate of the Economic Development Institute through the University of Oklahoma; member of the International Economic Development Council; and graduate of the LEAD Program of the Darden School of Business, University of Virginia.

He is a 1993 graduate of Florida State University (FSU) in Tallahassee where he obtained a Bachelor of Science degree in International Affairs. In addition, he has completed graduate course work at FSU.

"I am thrilled to be joining the Portsmouth Economic Development team. I look forward to the opportunity to bring my expertise to the City, build lasting relationships with the many partnerships engaged in economic development, and to work with the business community and citizens in continuing the incredible revitalization that so many have worked so hard to realize here."

Small is married to his wife Melissa, a school librarian, and they have a son, Thomas, 10, and a daughter, Theresa, 7.

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